Finance majors are prepared for the increasingly important area of financial management in businesses, firms, and financial institutions. A financial officer is responsible for activities such as raising and allocating funds, cost analysis, forecasting and budgeting, investment management, and formulating financial and credit operating policies.

Finance students will...
- Have the opportunity to attend student finance conferences and visit financial institutions such as the Chicago Board of Trade, the Federal Reserve and the Mercantile Exchange.
- Manage a “real money” portfolio.
- Interact with qualified, award-winning faculty in a small class environment.
- Study in Robert A. Dempster Hall, an efficient and beautiful business building with a look and feel of a corporate environment.
- Have access to more than 30 study-abroad programs offered with the Harrison College of Business.

Career Planning
Currently, 98 percent of Harrison College of Business graduates find employment within a year of graduation.

Career preparation is part of the mission of Southeast. In fact, more than 90% of Southeast students participate in internships, clinical opportunities, student teaching, research assistantships, and study abroad. St. Louis Business Interview Days offers Southeast business students a one-of-a-kind interviewing and networking opportunity.

Professional career counselors are available for all students. The Office of Career Services in Academic Hall 057 can provide students with professional career counseling, resume critiques, practice interviews, job search strategies, career events, networking opportunities, and more.

<table>
<thead>
<tr>
<th>CL001/CL002</th>
<th>First Semester</th>
<th>Complete the FOCUS2 assessment and develop a Career Action Plan.</th>
</tr>
</thead>
<tbody>
<tr>
<td>CL003</td>
<td>Junior Year</td>
<td>Students gain information about career planning and job searching resources.</td>
</tr>
<tr>
<td>CL004</td>
<td>Senior Year</td>
<td>Students demonstrate advanced proficiency by identifying a position in their field, developing a cover letter, and tailoring a resume for the position. Materials are critiqued to ensure preparedness for a successful job search.</td>
</tr>
</tbody>
</table>

Internship and Employment Opportunities of Recent Graduates
- Bank of America
- Best Buy
- Big River Telephone
- Boeing
- Capaha Telephone
- Edward Jones
- Federal Reserve Bank
- First Midwest Bank
- Laclede Gas
- May Company
- Montgomery Bank
- Nexstar Financial Corp.
- Northwestern Mutual Financial Network
- Patriot National Insurance Group
- Progressive Insurance
- Stifel Nicolaus Investment
- U.S. Bank
- Walgreens

Admission Requirements
1. Completion of 60 credit hours.
2. Completion of: AC221, AC222, AD101, BL255, EC215, EC225, EN140, MA134, MG252, QM257, QM258 and SC105 with a grade of ‘C’ or better.
3. Cumulative 2.25 GPA.
4. Business students must be admitted to the College of Business prior to enrolling in upper division (300 level or above) business courses.
Degree Map

Bachelor of Science in Business Administration (BSBA)

This is a guide based on the 2016-2017 Undergraduate Bulletin and is subject to change. The time it takes to earn a degree will vary based on several factors such as dual enrollment, remediation, and summer enrollment. Students will meet with an academic advisor each semester and use DegreeWorks to monitor their individual progress.

**CURRICULUM CHECKLIST**

Business students must be admitted to the College of Business prior to enrolling in upper division (300 level or above) business courses. “Critical Courses” are italicized and bolded. Data shows that students who have completed this course in the first two years and have earned the noted grade are most likely to complete this program of study.

**Business Administration Core — 30 Hours Required**

A grade of 'C' is required in each core course except accounting majors must earn 'A' or 'B' in AC222.

- AC221 Principles of Accounting I (3)
- AC222 Principles of Accounting II (3)
- BA460 Business Policy & Strategy (3)
- BL255 Legal Environment of Business (3)
- FI361 Financial Management (3)
- MG301 Principles of Management (3)
- MG375 Management Information Systems (3)
- MK301 Principles of Marketing (3)
- OM352 Quantitative Analysis (3)

Choose 3 Hours From:*  

- AC540 International Perspectives of Accounting (3)
- BA600 International Business Study Tour (3)
- EC580 International Economics (3)
- FI540 International Finance (3)
- MG560 International Management (3)
- MK560 International Marketing (3)

*International Course taken to meet Business Administration Core requirement may not be counted on a major.

**Support Courses — 30 Hours Required**

Some courses may fulfill University Studies requirements.

A grade of 'C' or better is required in each support course.

- AD101 Intro to Microcomputer Applications (3)
- BA452 Professionalism (1)
- EC215 Principles of Microeconomics (3)
- EC225 Principles of Macroeconomics (3)
- EN140 Rhetoric & Critical Thinking (3)
- MA134 College Algebra (3)
- MG252 Business Communication (2)
- OM257 Business Statistics (3)
- OM259 Business Statistics II (3)
- SC105 Fundamentals of Oral Communication (3)
- UI400 Business & Ethics (3)

**Financial Major Courses (27 Hours) — No Minor Required**

**Required Courses:**

- EC351 Applied Economics Models (3)
- OR
- EC490 Business Forecasting (3)
- FI362 Advanced Financial Management (3)
- FI364 Modern Financial Institutions (3)
- FI368 Investments (3)
- FI480 Financial Policy (3)

Choose 12 Hours From:

- FI351 Principles of Insurance (3)
- FI363 Entrepreneurial Finance (3)
- FI365 Real Estate Principles & Practices (3)
- FI473 Internship in Finance (3)
- FI475 Futures Seminar (3)
- FI493 Independent Study in Finance (1-3)
- FI540 International Finance (3)
- FI568 Portfolio Seminar (3)

**Three of the above twelve hours may be from the following:**

- AC221 Financial Accounting & Reporting I (3)
- EC335 Money & Banking (3)
- EC410 Macroeconomic Theory (3)

**University Studies Requirements (not already listed above):**

UI100 First Year Seminar, EN100 English Composition, Artistic Expression, Literary Expression, Behavioral Systems, Living Systems, Physical Systems, Development of a Major Civilization Political Systems, Social Systems, and two IU/UI3XXs

---

**SAMPLE FOUR-YEAR PLAN**

<table>
<thead>
<tr>
<th>Course #</th>
<th>Fall Semester</th>
<th>Hrs</th>
<th>Spring Semester</th>
<th>Hrs</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>UI100</td>
<td>3</td>
<td></td>
<td>SC105</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>EN100</td>
<td>3</td>
<td></td>
<td>EN140</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>MA134</td>
<td>3</td>
<td></td>
<td>Behavioral Systems</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>FI410</td>
<td>3</td>
<td></td>
<td>MI375</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>AD101</td>
<td>3</td>
<td></td>
<td>Develop of a Major Civ</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Artistic</td>
<td>3</td>
<td></td>
<td>Social Systems</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>15</td>
<td></td>
<td>Total</td>
<td>15</td>
<td></td>
</tr>
</tbody>
</table>

**Milestone:** Achieve a minimum 2.25 overall GPA

---

**SECOND YEAR**

<table>
<thead>
<tr>
<th>Course #</th>
<th>Fall Semester</th>
<th>Hrs</th>
<th>Spring Semester</th>
<th>Hrs</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>AC452</td>
<td>3</td>
<td></td>
<td>EC490 or EC351</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>FI361</td>
<td>3</td>
<td></td>
<td>FI362</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>MG301</td>
<td>3</td>
<td></td>
<td>MI375</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>MK301</td>
<td>3</td>
<td></td>
<td>Finance Elective</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>OM352</td>
<td>3</td>
<td></td>
<td>IU/UI3XX</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>IU/UI3XX</td>
<td>3</td>
<td></td>
<td>Total</td>
<td>16</td>
<td></td>
</tr>
</tbody>
</table>

**Milestone:** Gain admission to College of Business by end of fourth semester.

**Milestone:** Maintain 2.25 overall GPA and 2.25 major GPA

---

**FOURTH YEAR**

<table>
<thead>
<tr>
<th>Course #</th>
<th>Fall Semester</th>
<th>Hrs</th>
<th>Spring Semester</th>
<th>Hrs</th>
</tr>
</thead>
<tbody>
<tr>
<td>FI364</td>
<td>3</td>
<td></td>
<td>BA490</td>
<td>3</td>
</tr>
<tr>
<td>FI368</td>
<td>3</td>
<td></td>
<td>FI480</td>
<td>3</td>
</tr>
<tr>
<td>Finance Elective</td>
<td>3</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>International Course</td>
<td>3</td>
<td>Finance Elective</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>IU400</td>
<td>3</td>
<td></td>
<td>Total</td>
<td>15</td>
</tr>
</tbody>
</table>

**Milestone:** Maintain 2.25 overall GPA and 2.25 major GPA

---

A “Milestone” signifies a significant stage for a student in the completion of a degree.

**Degree requirements for all students:** a minimum of 120 credit hours, completion of University Studies program, career proficiencies (CL001-004), Writing Proficiency Exam (WP003), and completion of the Measure of Academic Proficiency and Progress (MAPP) at the senior level.

A minimum 2.25 GPA in the major and overall are required to graduate with a BSBA degree.

Refer to the Undergraduate Bulletin or DegreeWorks for additional graduation requirements (i.e. minimum GPA and coursework) for your program of study.

Revised 2/26/16