Donald L. Harrison College of Business
Bachelor of Science in Business Administration Degree
Management Major (prior to fall 2006 catalog year)

Management majors must select an option from Human Resource or Organizational Leadership

➢ University Studies
(refer to www.semo.edu/ustudies/handbook for a list of courses by category with course descriptions and prerequisites)

- U100 (waived for transfer students who transfer in 24 or more degree hours earned after high school graduation)
- Artistic Expression
- Literary Expression
- Oral Expression (SC105 is required of all business majors)
- Written Expression (EN140 is required of all business majors)
  - EN100 (or placement) is prerequisite to EN140
  - EN099 is required of some students (based on placement)
- Behavioral Systems
- Living Systems
- Logical Systems (MA134 is required of all business majors)
  - MA090 and/or MA095 are required for some students (based on placement)
- Physical Systems
- Major Civilization
- Economic Systems (EC215 is required of all business majors)
- Political Systems
- Social Systems
- U13XX
- U13XX
- U14XX (UI400 is required of all business majors)

➢ Core/Support Courses
Course prerequisites are listed in ( ) to the right of the course name. A grade of ‘C’ or better is required in each prerequisite course. In addition, business majors must be admitted to the Harrison College of Business prior to enrolling in any upper level (300-500) business courses. Admission requirements to the College include completion of 60 hours, a minimum 2.25 overall GPA, and completion of each lower level core/support course with a grade of ‘C’ or better.

- AC221 Principles of Financial Accounting (30 hours, AD101, MA134)
- AC222 Principles of Managerial Accounting (30 hours, AD101, MA134, and AC221)
- AD101 Intro to Microcomputer Applications (keyboarding is recommended)
- BA490 Business Policies & Strategies (90 hours and completion of all business core except Intl’ Course)
- BL255 Legal Environment of Business (30 hours)
- EC215 Principles of Microeconomics (also counts for economic systems) (AD101, MA134)
- EC225 Principles of Macroeconomics (AD101, MA134, and EC215)
- EN140 Rhetoric & Critical Thinking (also counts for written expression) (EN100 or placement)
- FI361 Principles of Financial Management (60 hours; AC221, AC222, EC215, and EC225)
- MA134 College Algebra (also counts for logical systems) (MA095 or placement)
- MA139 Applied Calculus (MA134)
- MG252 Business Communications (EN140) (AD101 is strongly recommended)
- MG301 Principles of Management (45 hours)
- MI375 Management Information Systems (60 hours and AD101; MG301 is pre or co-req)
- MK301 Principles of Marketing (45 hours)
- QM257 Business Statistics (AD101, MA139)
- QM352 Quantitative Methods in Business (60 hours, QM257, and MA139)
- QM358 Production/Operations Management (QM352)
- SC105 Fundamentals of Oral Communication (also counts for oral expression)
- UI400 Business & Ethics (also counts for UI4XX) (90 hours, completion of Univ Studies core curriculum)
- International Business Course (select one from AC540, BA560, EC580, FI540, MG560, or MK560)

Continued on back
Bachelor of Science in Business Administration Degree
Management Major continued (prior to Fall 2006 Catalog Year)

Major requirements listed are for most catalog years prior to fall 2006, please refer to your degree audit report for courses based on your catalog year.

- Major Courses (21 hours)

A grade of ‘C’ or better is required in all required courses in the major (for core and option required courses).

Required Management Core Courses:
- MG362 Management Skills (MG301)
- MG462 Organization Theory and Design (MG301)

Choose one 15 hour option from Human Resource or Organizational Leadership:

Human Resource Management
- MG356 Human Resource Management I (MG301)
- MG446 Human Resource Management II (MG356)
- MG457 Topics in Organizational Behavior (pre or coreq MG362)

Choose six hours from the following:
- MG456 Topics in Human Resource Management (MG356)
- MG470 Leadership in Management (MG301)
- MG473 Internship in Management (Department consent)
- MG548 Project Management (MG301)
- MG550 Improving Team Performance (MG301)
- MI410 Business Database Systems (MI375)

Note: MI courses were MG courses prior to January 2003

Organizational Leadership
- MG457 Topics in Organizational Behavior (pre or coreq MG362)
- MG470 Leadership in Management (MG301)
- MG550 Improving Team Performance (MG301)

Choose 6 hours MG/QM/MI courses (300-500 except MG300, 301, 355, 560; MI375; QM352, 358)

*International business course (AC540, BA560, 0EC580, FI540, MG560, or MK560) taken to meet core/support course requirement may not be counted as a major requirement.

Courses required for the major may not be offered each semester. Students should plan accordingly based on tentative course rotations, which are typically available on departmental websites or from the department offices.

Additional Graduation Requirements
- CCTST (after 75 hours) test required for graduation (0 credit hours); register at http://ustudies.semo.edu/testing
- WP003 (after 75 hours) test required for graduation (0 credit hours); enroll through My Southeast Self Service; WP003 info is at http://ustudies.semo.edu/wop/wap
- CL001-CL004 Career Linkages (0 Credit hours) (Graduation requirement for students starting at, or returning to, Southeast in fall 2005 or later)

Graduation requirements for the BSBA degree include completion of all required core/support, major, university studies, and minor (if applicable) courses. In addition, a minimum 2.0 Southeast GPA, 2.25 cumulative GPA, and 2.25 major GPA and a minimum of 120 degree hours is required for graduation.

An advising appointment is required each semester prior to enrollment.
Advising for summer/fall begin in early February. Spring advising begins in early September.

Department of Management and Marketing
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